

U.S. Suppliers/Exhibitors Registration & Booth Fees



Delegate Registration Fees

		Early Rate Ends Nov. 7, 2011 <u>Midnight, EST</u>	Standard Rate Begins Nov. 8, 2011 <u>12:01 a.m., EST</u>
Individual Exhibitor Delegate**	Member*	\$795	\$1,095
	Non-Member	\$1,300	\$1,470
Shared Booth Delegate		\$975	\$1,235

Exhibitors may register up to three delegates per 10'x10' booth space. Thus, single booth holders may register up to three staff; double booth holders up to six staff; and triple booth holders up to nine staff. Fees do not include booth rental, housing or other transportation. Payment must be received by U.S. Travel for an individual exhibitor delegate registration to be considered valid.

NOTE: If an exhibitor registers at the early bird rate, but payment is not received for that individual by the early bird discount deadline (midnight EST, 11/7/2011), the discounted registration fee will not apply. Standard registration fees go into effect at 12:01 a.m. EST, 11/8/2011.

*Member rates do NOT apply to Introductory Limited or Affiliate Members

****Exhibiting** Chairman's and Board Circle Members receive 3 complimentary exhibitor delegate registrations as part of their Member benefits package.

Registered Delegate Cancellation Policy

The Key Contact for the booth is solely responsible for notifying U.S. Travel of any booth or delegate changes/cancellations. Cancellation notices of *individuals* received by December 19 (midnight EST) will receive a full refund; those received between December 20 and January 23 (midnight EST) will receive a 50% refund. Cancellations made after January 23 and any no-shows which occur onsite will not be eligible for a refund. Payment must be included for each additional registration. There is no charge for name changes/substitutions.

Exhibitor Booth Fees

		Rate
Single Booth	Member*	\$2,995
	Chairman's/Board Circle Member**	Complimentary
	Non-Member	\$4,350
Single Shared Booth	Member*	\$3,995
	Chairman's/Board Circle Member**	\$1,000
	Non-Member	\$5,350
Double Booth	Member*	\$7,050
	Chairman's/Board Circle Member**	\$4,500
	Non-Member	\$10,500
Double Shared Booth	Member*	\$9,050
	Chairman's/Board Circle Member**	\$6,500
	Non-Member	\$12,500
Triple Booth	Member*	\$10,350
	Chairman's/Board Circle Member**	\$7,800
	Non-Member	\$15,250
Triple Shared Booth	Member*	\$13,350
	Chairman's/Board Circle Member**	\$10,800
	Non-Member	\$18,250

*Member rates do NOT apply to Introductory Limited or Affiliate Members

****Exhibiting** Chairman's and Board Circle Members purchasing a double or triple booth receive discounted pricing in lieu of the complimentary single booth as part of their Member benefits package.

Exhibitor Booth Cancellation Policy

A 50% refund will be given if booth cancellation notice is received by December 19, 2011, midnight, EST. No refund will be issued for booths cancelled after December 19, 2011.

Buyer, Non-Buyer, & Press Registration Fees



	Early Rate <i>Ends 23 January 2012 Midnight, EST</i>	Standard Rate <i>Begins 24 January 2012 12:01 a.m., EST</i>
<u>Buyer Registration – WITH HOTEL</u>		
International Leisure Buyer	\$765	\$1,095
International Meeting/Incentive Buyer	\$765	\$1,095
Domestic Buyer	Member* \$925 Non-Member \$1,350	\$1,235 \$1,700
<u>Buyer Registration – NO HOTEL INCLUDED</u>		
International Leisure Buyer	\$500	\$830
International Meeting/Incentive Buyer	\$500	\$830
Domestic Buyer	Member* \$660 Non-Member \$1,085	\$970 \$1,435
<u>Non-Buyer & Press Registration</u>		
IAC/VUSA Chair	Complimentary	Complimentary
IAC/VUSA – Additional Representative	\$765	\$1,095
Commercial Service	\$765	\$1,095
International Journalist	Complimentary	Complimentary
<i>Domestic Journalists should contact U.S. Travel's Communications Manager, Cathy Keefe (ckeefe@ustravel.org) for details.</i>		
Airline Observers	\$765	\$1,095

*Member rates do NOT apply to Introductory Limited or Affiliate Members

Registered Delegate Cancellation Policy

A full refund will be given if written cancellation notice is received by January 23, 2012. A 50% refund will be given between January 24 and February 13, 2012. No refunds will be granted for registration cancellations received after February 13, 2012.

Hotel Accommodations

U.S. Travel provides complimentary lodging for five nights, April 21-25, 2012 (with check-out on April 26, room & tax only) for International & Domestic Buyers, IAC/VUSA Chairs, one Commercial Service Representative per country and International Journalists. All others, *including Non-Appointment Taking Buyers*, must arrange and pay for their own hotel accommodations. For more housing information, visit <http://www.ustravel.org/events/international-pow-wow/hotel-planning>.

Note: International & Domestic Buyers must meet the following criteria to be eligible to receive complimentary lodging for five nights, (with check-out on April 26, room & tax only):

- You submit and accept a minimum of 30 appointments via powwowonline.com.
- You participate fully in ALL three days of business appointment, April 23-25, 2012.

NEW THIS YEAR! - U.S. Travel is offering a registration option for those International Buyers who do not require hotel accommodations. Such buyers will receive a discount of \$265 off the registration fee. International Leisure Buyers, Domestic Buyers, and *returning* Meeting & Incentive Buyers who selected the discounted "no hotel" option during registration will not be able to reserve a room through the Buyer Housing Bureau site.