

SPONSORSHIP OPPORTUNITIES

SPRING BOARD OF DIRECTORS MEETING

APRIL 2-3, 2020 | WASHINGTON, D.C.

SUMMER BOARD OF DIRECTORS MEETING

JULY 29-AUGUST 2, 2020 | PORTLAND, OR

FALL BOARD OF DIRECTORS MEETING

NOVEMBER 17-18, 2020 | WASHINGTON, D.C.

MALCOLM SMITH

Senior Vice President of Business Development 202.408.2141

msmith@ustravel.org

SHERENA ELHARMELL

Account Director, Sponsorships 202.218.3634

selharmell@ustravel.org

U.S. TRAVEL BOARD OF DIRECTORS MEETING

The U.S. Travel Association Board of Directors is comprised of more than 180 industry leaders from nearly every travel sector, including destinations, attractions, hotels, rental car companies, cruise lines, transportation companies, airlines and more. Board sponsorships provide unique opportunities to network and create lasting relationships and future clients with senior executives, including: state tourism directors, convention and visitors bureau executives, corporate senior vice presidents of sales and marketing, COOs and CEOs—all of whom are top travel industry leaders.

TARGET AUDIENCE PROFILE

On average, 110 Board members attend, including senior executives from practically all travel segments.

SPRING AND FALL MEETINGS

The U.S. Travel Spring and Fall Board of Directors meetings are two-day meetings held to determine the Association's vision and direction. The Spring Board Meeting is part of Spring Meetings Week held in conjunction with the legislative fly-in Destination Capitol Hill. The Fall Board Meeting includes the annual Hall of Leaders Awards Dinner.

- SPRING April 2-3, 2020, in Washington, D.C.
 - NCSTD Spring Meeting March 31-April 1, 2020
 - Destination Capitol Hill April 1-2, 2020
- FALL November 17-18, 2020, in Washington, D.C.
 - Hall of Leaders Awards Dinner November 17, 2020

SUMMER MEETING

This meeting invites Board members and immediate families to attend a four-night, five-day event. It kicks off with an opening reception on Wednesday evening followed by business sessions on Thursday and Friday mornings, during which time families and guests enjoy planned activities within the destination. The afternoons, evenings and Saturday meals and activities offer premier opportunities to network with the Board of Directors and other invited guests. This event offers unmatched access to the industry's greatest leaders in a fun-filled, relaxed atmosphere designed to build lasting business relationships.

SUMMER – July 29-August 2, 2020, in Portland, OR



SPRING AND FALL MEETINGS			
Dinner	 Branding during dinner. Recognition from the podium. Opportunity to briefly address the audience. Attendance at reception, dinner and lunch. Logo in board book. Display of collateral materials at 6' table in meal function room. Logo on sign at dinner. Logo on group sponsor sign in registration area. 	Spring - \$10,000 Fall - \$10,000	
Pre-Dinner Reception	 Branding during reception. Ability to provided branded items such as napkins. Recognition from the podium. Attendance at reception, dinner and lunch. Logo in board book. Distribution of collateral materials at 6' table in reception area. Logo on sign at pre-dinner reception. Logo on group sponsor sign in registration area. 	Spring - \$5,000 Fall - \$5,000	
Post-Dinner Dessert Reception	 Branding during reception. Ability to provided branded items such as napkins. Recognition from the podium. Attendance at reception, dinner and lunch. Logo in board book. Distribution of collateral materials at 6' table in reception area. Logo on sign at post-dinner dessert reception. Logo on group sponsor sign in registration area. 	Spring - \$5,000 Fall - \$5,000	
Collateral Room Drop	 Deliver an amenity and messaging to all delegates via room drop at the official host hotel. Attendance at reception, dinner and lunch. Logo in board book. Logo on group sponsor sign in registration area. 	Spring - \$5,000 Fall - \$5,000	

SUMMER MEETING				
Dinner	 Two opportunities: Thursday (PAC Auction), or Friday. Branding during dinner. Recognition from the podium. Opportunity to briefly address the audience. Attendance at social functions. Logo in board book. Logo on sign at dinner. Logo on group sponsor sign in registration/hospitality room. 	\$10,000		
Luncheon	 Branding during luncheon. Recognition from the podium. Attendance at social functions. Logo in board book. Logo on sign at lunch. Logo on group sponsor sign in registration/hospitality room. 	Thursday - \$7,500 Friday - \$7,500		



SUMMER MEETING (CONTINUED)			
Pre-Dinner Thursday Reception	 Branding during reception. Recognition from the podium. Attendance at social functions. Logo in board book. Logo on sign at pre-dinner Thursday reception. Logo on group sponsor sign in registration/hospitality room. 	\$6,500	
Post-Dinner Dessert Thursday Reception	 Branding during reception. Recognition from the podium. Attendance at social functions. Logo in board book. Logo on sign at post-dinner Thursday reception. Logo on group sponsor sign in registration/hospitality room. 	\$6,500	
Breakfast	 Branding during breakfast. Recognition from the podium. Attendance at social functions. Logo in board book. Logo on sign at breakfast. Logo on group sponsor sign in registration/hospitality room. 	Thursday - \$6,500 Friday - \$6,500	
Activities Sponsor	 Recognition from podium thanking all of our activity sponsors by name both Thursday and Friday with logos on screen (exception is the Golf Outing which is a standalone sponsorship). Logo in board book. Logo on sign in activity departure area. Logo on group sponsor sign in registration/hospitality room. 	\$6,500	
Golf Outing Sponsor	 Recognition from podium acknowledging Golf Outing sponsorship with logo on screen. Logo in board book. Logo on sign in activity departure area. Logo on group sponsor sign in registration/hospitality room. 	\$6,500	



Thank you for your interest in sponsoring U.S. Travel Board Meetings.

