# **PLANNING:**KEY TO TAKING TIME OFF AND TRAVELING



Planners have a distinct advantage over non-planners: they use more of their time off and take longer vacations. But nearly half (46%) of American households don't do this simple step—and lose out on their time off.

- Younger travelers are the least likely to plan for vacation. More than one-third (36%) of Americans who did not plan their time off were under the age of 35 compared to 27% of planners.
- ✓ Planners used an average of 12 paid time off days to travel in 2018 compared to just 5 days used by non-planners.
- Nearly one-quarter (23%) of non-planners have not taken a vacation or trip in the last two years.



**54% of households** set aside time to plan their paid time off.



**47% of planners** took all of their vacation time.



Planners are more likely than non-planners to use all or most of their time off to travel.

(**39**% vs. **20**%)

#### PLANNING LEADS TO HAPPINESS

Planners tend to be happier in general—with everything from their personal relationships to their health and well-being and their job.

|   | PLANNERS NON-PLANNERS Extremely or Very Happy |             |
|---|---|-------------|
| <b>PERSONAL RELATIONSHIPS</b> with friends and family | <b>82</b> %                                   | <b>68</b> % |
| How paid <b>TIME OFF IS SPENT</b>                     | <b>76</b> %                                   | <b>54</b> % |
| How much of paid <b>TIME OFF IS USED</b>              | 75% <b>V</b> S                                | <b>51</b> % |
| HEALTH and well-being                                 | <b>63</b> %                                   | <b>51</b> % |
| Your WORKPLACE  | 61%   | <b>50</b> % |
| Your <b>JOB</b>                                       | <b>61</b> %                                   | 49%         |

### GETTING MOTIVATED TO TRAVEL

While both planners and non-planners are motivated for similar reasons, planners are more likely to be driven to use time off to travel to check an item off their bucket list. However, non-planners indicated work pressure makes it difficult to travel (24% vs. 14%).

|   | <b>PLANNERS</b>                      | NON-PLANNERS  |
|---|--------------------------------------|---------------|
|   | Top Motivations to Use PTO to Travel |               |
| AVOIDING BURNOUT  | <b>59</b> %                          | <b>57</b> %   |
| FRIENDS AND FAMILY asking you to come on a trip with them | <b>52</b> %                          | 54%           |
| HOLIDAYS  | <b>45</b> %                          | <b>VS</b> 44% |
| Checking an item off your <b>BUCKET LIST</b>              | <b>31</b> %                          | 24%           |
| INSPIRATION from travel websites and magazines            | 18%                                  | 12%           |

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### UNDERSTANDING THE BENEFITS OF TRAVEL

Planners rated nearly every goal and benefit of traveling as more important than non-planners. Making memories and having fun, excitement and adventure were the most important outcomes of traveling for planners while non-planners rated relaxing or reducing stress as the most important.

|   | PLANNERS                      | NON-PLANNERS |  |
|---|-------------------------------|--------------|--|
|   | Most Important When Traveling |              |  |
| Having fun, excitement and ADVENTURE        | 19%                           | 19%          |  |
| Making <b>MEMORIES</b>                      | 19%                           | 14%          |  |
| RELAXING or reducing stress                 | 17%                           | 26%          |  |
| STRENGTHENING BONDS with family and friends | 13%                           | 12%          |  |

#### OTHER DECIDING FACTORS FOR TAKING TIME OFF TO TRAVEL

**COST OF TRAVEL** is a top barrier for both planners and non-planners, but planners are more deterred from limited flight availability (20% vs. 11%) while 34% of non-planners find it difficult to get away from work compared to 23% of planners.

Non-planners are more likely to be the sole decision-maker when it comes to travel planning while planners indicated **SHARED DECISION-MAKING RESPONSIBILITIES** with their spouse or their entire family.



**67%** of planners and **71%** of non-planners say cost of traveling is the top barrier in taking more time off.



**43%** of planners select their destinations as a family vs. **32%** of non-planners

Methodology: Ipsos conducted an online survey January 22- February 3rd, 2019 with 1,025 American workers, age 18+ who work more than 35 hours a week and receive paid time off from their employer. These data were weighted and scaled.

