U.S. Travel

The Shared Responsibility of Traveler Health & Safety





Bonjour Hold Hello Namaskara Kon'nichiwa



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- 1. Traveler Behavior Update
- 2. Traveler Health & Safety Sentiments
- 3. Tripadvisor Travel Safe Initiative



The road to recovery and the five phases:

1	Decline	News and concern spreads ro social distancing and travel d
2	Plateau	Potential travellers stay inside "flatten the curve"
3	Emerge	As the crisis begins to pass, lo ease and people begin ventu and businesses in their home
4	Domestic	As confidence continues to g comfortable traveling again of family in their home country
5	International	In the final stage of recovery comfortable travelling abroa

apidly, people begin practicing declines sharply as a result

e to ensure safety and help

ockdown restrictions begin to ure out again to <mark>visit restaurants</mark> ə <mark>city</mark>

grow, people feel more and begin to visit friends and

people one again feel ad

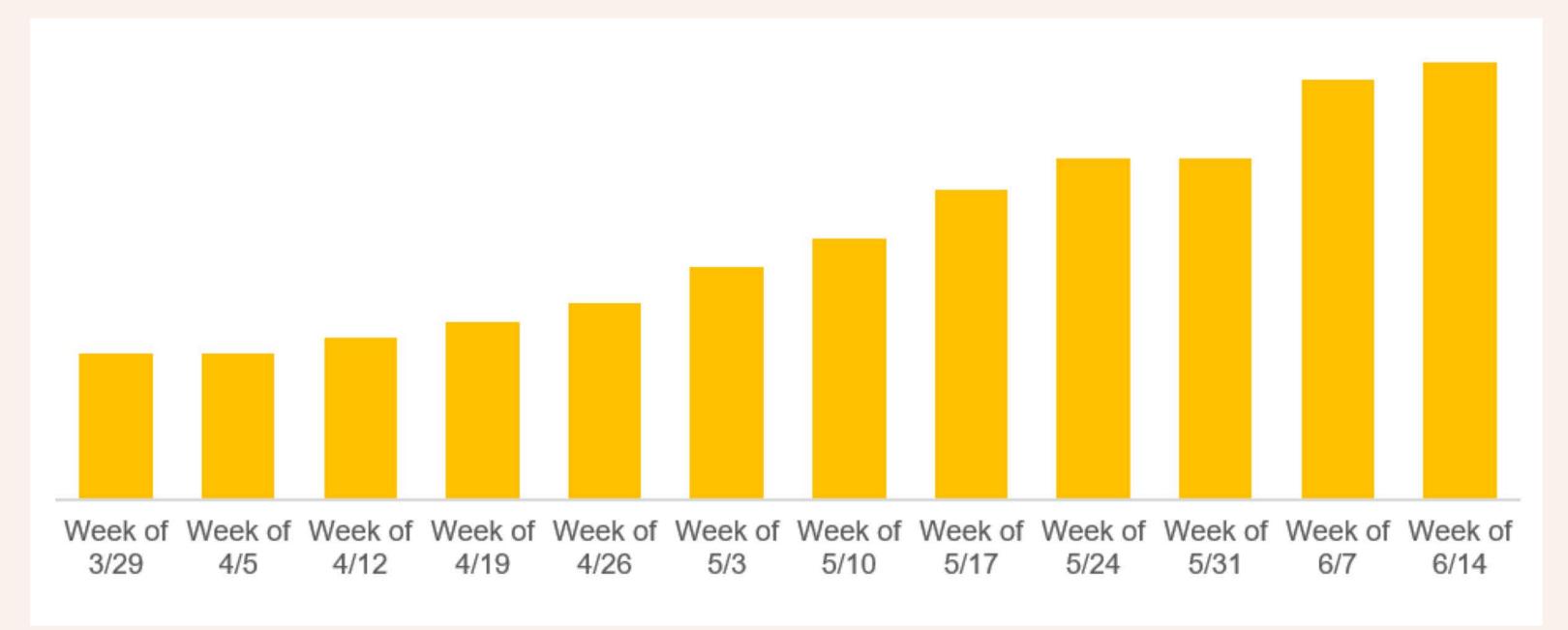


In the US, some markets remain in Plateau Phase, some in Emerge, and still others in Domestic

6

United States: Domestic Lookers

As domestic lookers increase, booking window decreases in the U.S.

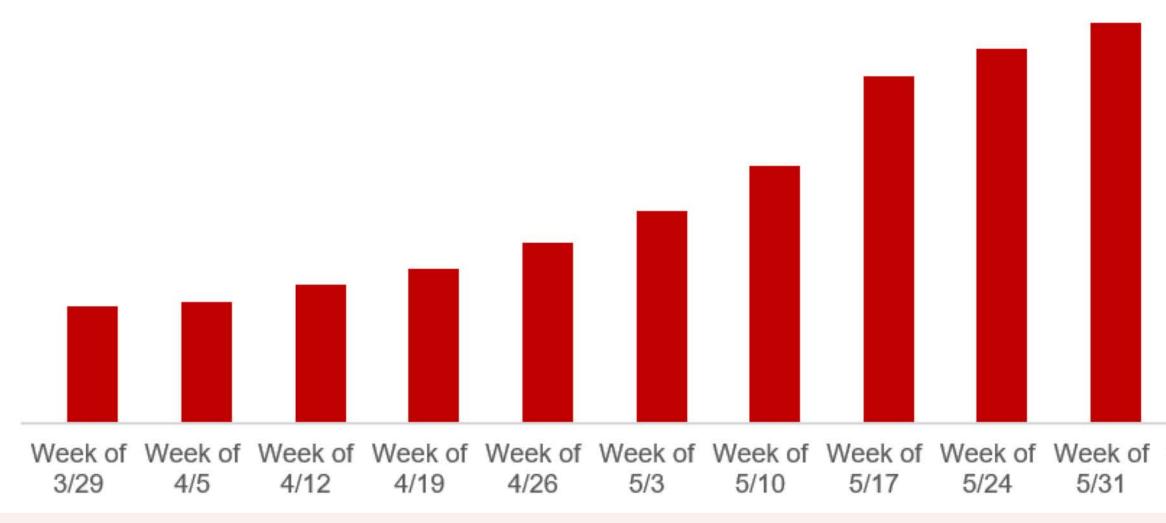


Source: Tripadvisor Internal Data; Data through 6/20

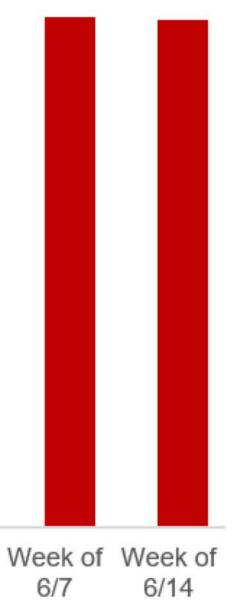


In mid-April, U.S. accommodation page views began to increase as consumers researched domestic trips

Tripadvisor U.S. Domestic Accommodation Page Views

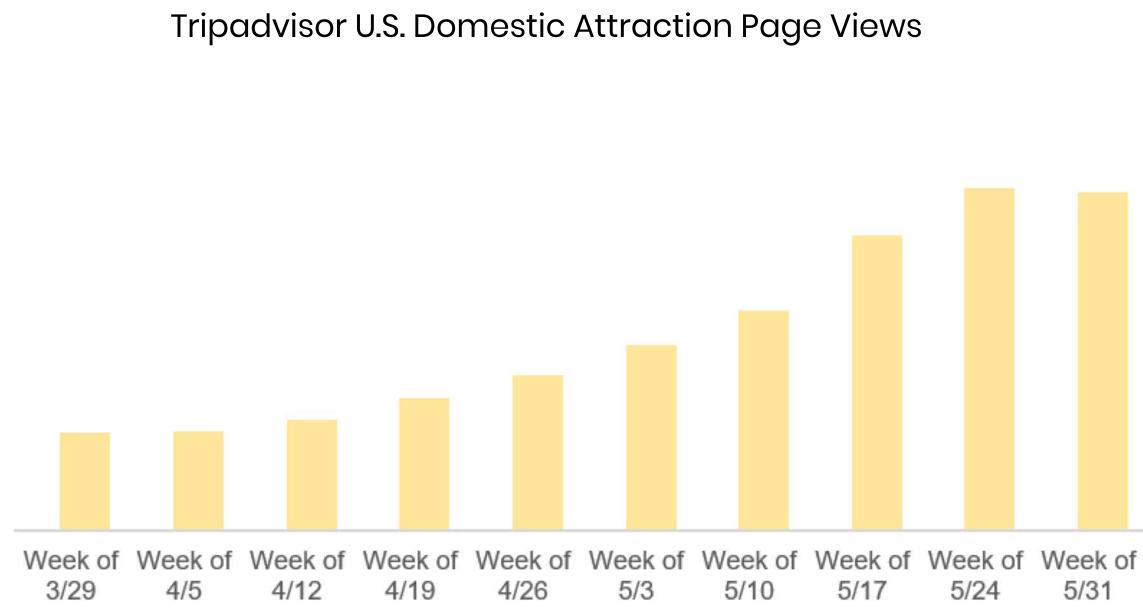


Source: Tripadvisor Internal Data; Data through 6/20





In late April, U.S. attractions page views began to increase and have continued to show growth



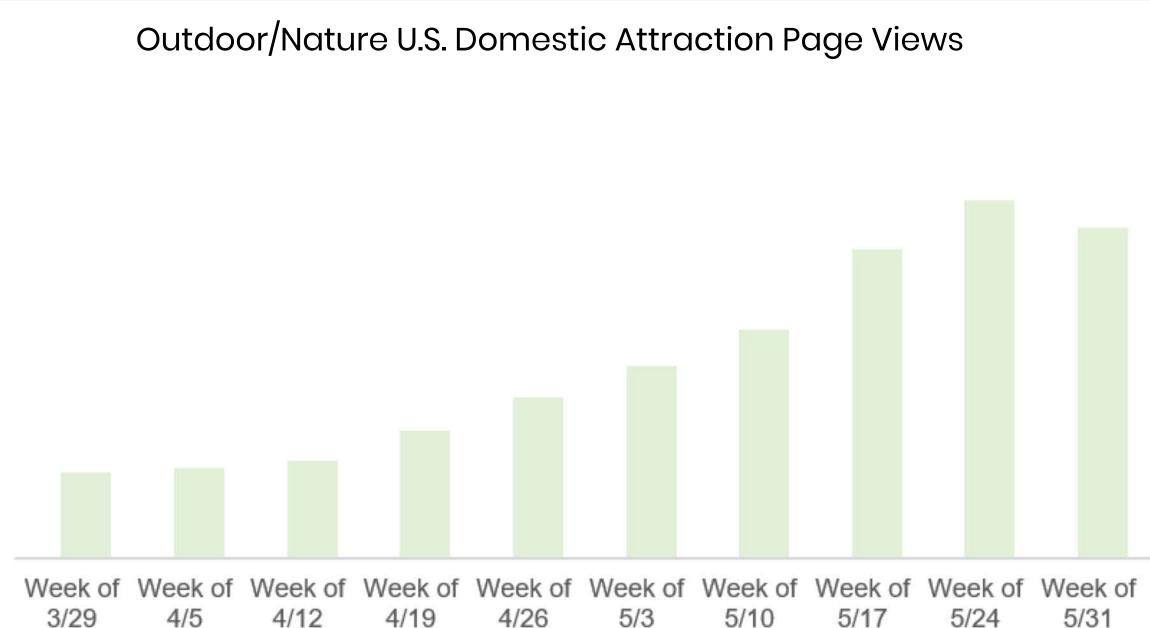
Source: Tripadvisor Internal Data; Data through 6/20

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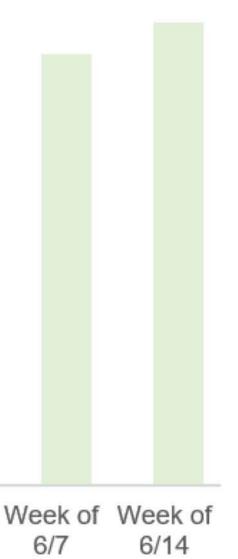
Week of Week of 6/7 6/14



U.S. consumers increase searches for outdoor attractions as restrictions begin easing



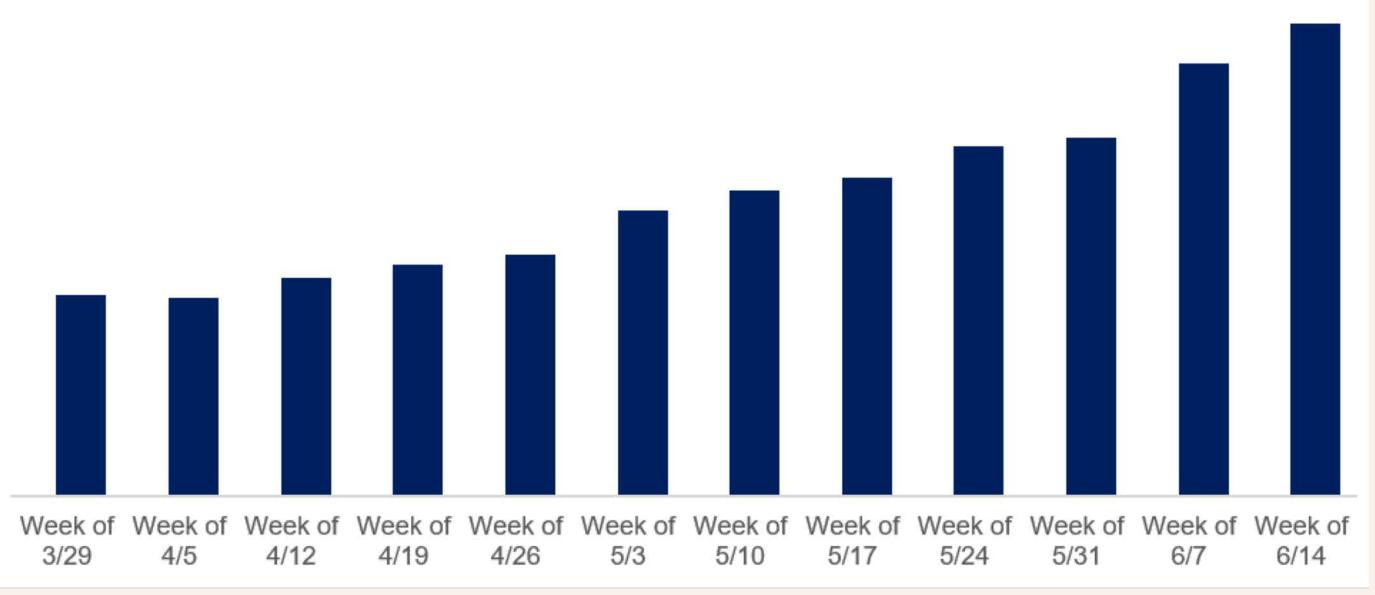
Source: Tripadvisor Internal Data; Data through 6/20





In early May U.S. domestic restaurant page views began to increase, a positive sign of recovery

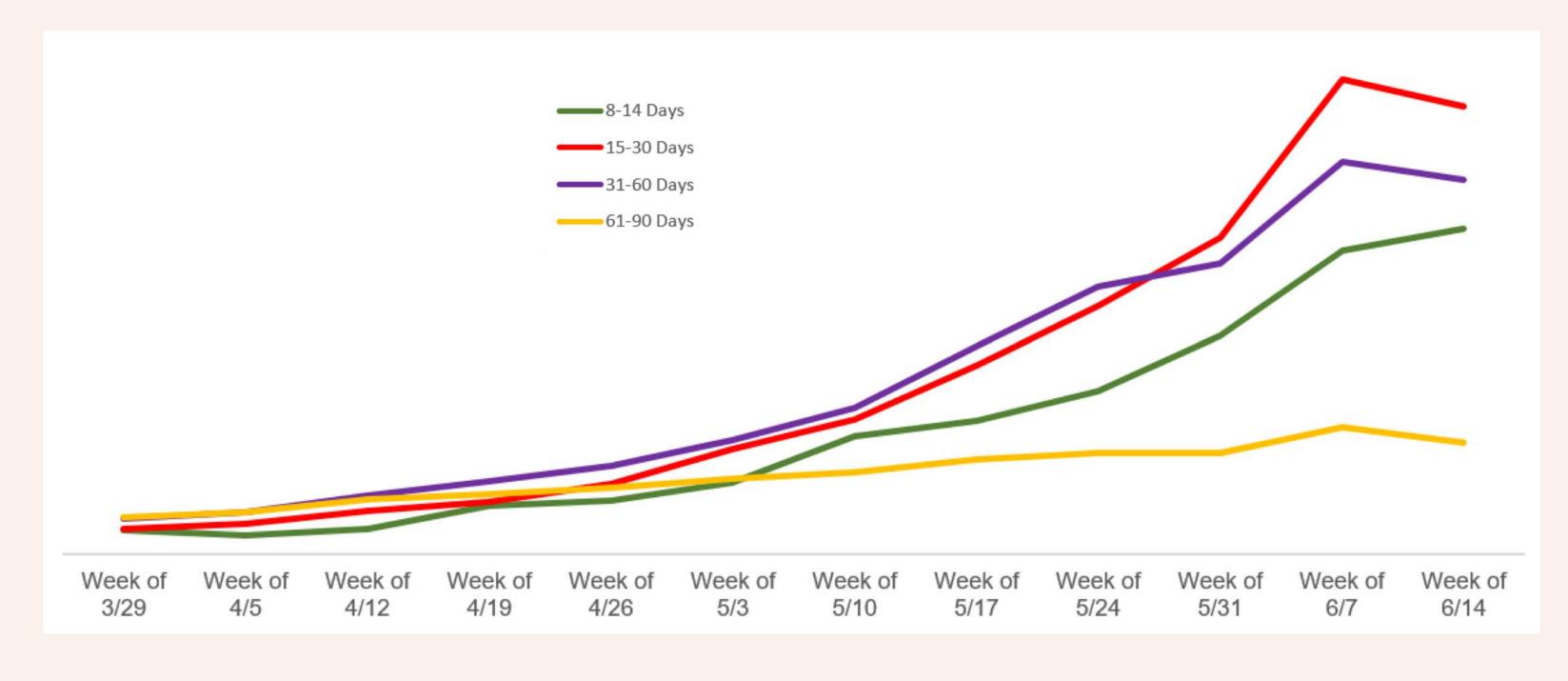




Source: Tripadvisor Internal Data; Data through 6/20



In the last week, 82% of hotel searches were for the next two months



Source: Tripadvisor Internal Data; Data through 6/20



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COVID-19 Global Survey Insights: Health & Safety







Travelers continue to be excited about travel and future trips



Travelers can't wait to book their next trip



82% of respondents are excited to plan their next trip post Covid-19



63% have spent time in the last week planning and researching potential trips to take post Covid-19



50% have spent up to five hours in the last week planning their next trip post Covid-19





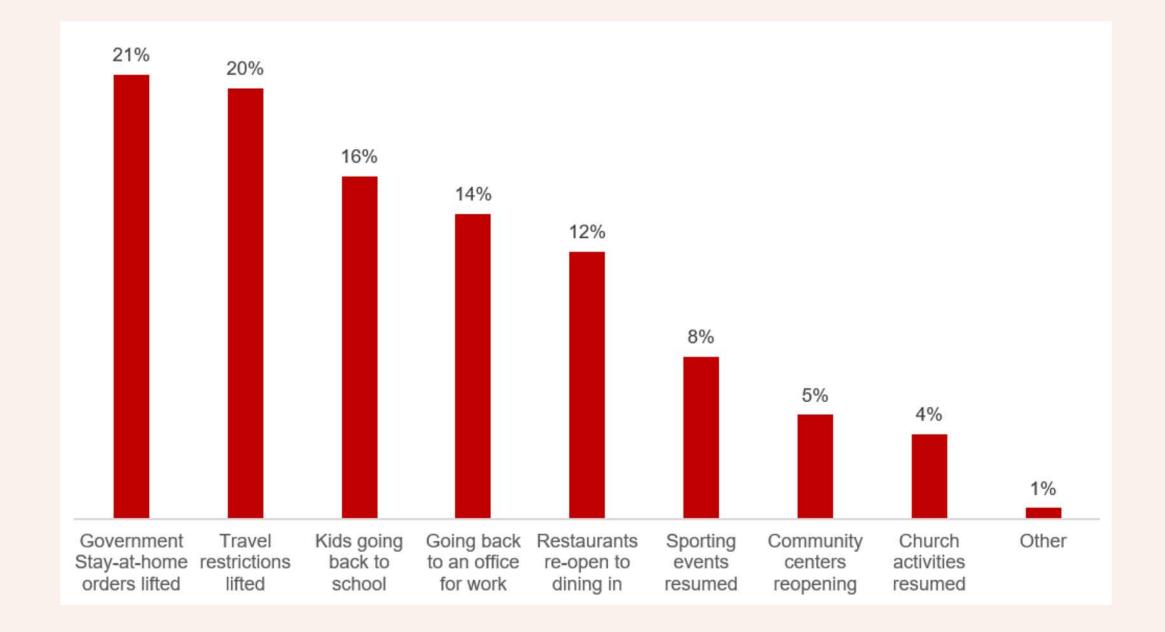
HOW ORE consumers defining the end of Covid-19?

What are the most important signals to consumers today that things are returning to normal?

41% of respondents say lifting stayat-home orders and travel restrictions are the most important indicator that things are returning to normal

Kids going back to school and offices reopening are the second most important for 30%

Restaurants reopening and sporting events resuming account for 20%



Source: Covid-19 Pandemic Survey; Tripadvisor users; Wave 2 (4/5)



Future Travel Planning Changes

Tripadvisor 18

69% of respondents say they will do more research when planning their next trip [+52% more than early April]

Source: Covid-19 Pandemic Survey; Tripadvisor users; ; Wave 3 fielded 4/15 vs Wave 2 fielded 4/3



Tripadvisor 19

70% of respondents say when thinking about their next trip, they will plan and book in advance versus spontaneous trips

Source: Covid-19 Pandemic Survey; Tripadvisor users; Wave 2 (4/5)



83% of respondents say for their next trip, flexible cancellation policies on anything they book are a must [+52% more than early April]



53% of respondents say when thinking about their next trip, they will **seek value** (quality for money) rather than the lowest price



Cleanliness is the most important factor in determining accommodations after Covid-19

Thinking about traveling after Covid-19, how important are the following choices in selecting an accommodation? (Extremely/very Important)



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Proximity to where consumers live



What actions can travel providers take to increase cleanliness for consumers?



Increased frequency of disinfection of highcontact equipment

84%

Cleanliness/ sanitization certification by independent experts

82% Provide hand sanitizer / each traveler

disinfectant wipes to

Source: Covid-19 Pandemic Survey; Tripadvisor users; Wave 4 fielded 5/9/20

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81%

Publicly displayed cleaning and sanitization protocols



What is important to consumers when selecting a travel destination?





INDEX

Destinations with high engagement in hygiene and sanitation practices Confidential - Do Not Share or Forward



INDEX

Area / ability to avoid crowded places when traveling



Travelers are seeking cancellation policies, deal finders and reviews to plan their next trip



Source: Covid-19 Pandemic Survey; Tripadvisor users; Wave 2 (4/5)

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120

Index

Reviews based on cleanliness / health safety



Restaurants

Tripadvisor 27

42% of consumers say when restrictions are lifted "I will go to a restaurant and dine-in like I did before Covid-19"

Source: Covid-19 Pandemic Survey; Tripadvisor users; Wave 3 (4/15)



Consumers seeking increased hygiene practices to feel comfortable dining at restaurants again

86%

Staff are regularly disinfecting tables and chairs before seating new parties

85%

Hand sanitzer/disinfectant wipes are available to customers upon entering/exiting

Staff member managing entry at front entrance and ensuring business isn't overcrowded

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84%

83%

Employees are routinely sanitizing their hands and/or wearing gloves





Travel Safe Initiative





Safety is top of mind for travelers.



of respondents will not travel until they see physical changes that make them feel safer.





Source: Tripadvisor Consumer Sentiment Survey Wave 3, Qualtrics; 2,190 respondents, U.S., U.K., Australia, Italy, Japan, Singapore; 4/22-4/27; Tripadvisor Covid-19 Pandemic Survey Wave 4, Qualtrics; 1,088 respondents, U.S., U.K., Australia, Singapore; 5/13-5/18

of travelers say a checklist of safety measures on Tripadvisor listings would be very or extremely helpful.



Enter: Tripadvisor's Travel Safe Initiative

On June 24, 2020, Tripadvisor launched new program dedicated to:



Putting travelers' minds at ease while prioritizing their safety: Provide travelers with digestible information & guidance pertaining to safety as they start to plan future travel



TAKE ACTION: Add your safety measures to the Management Center. Go to tripadvisor.com/Owners to get started.



Supporting our partners:

Aid in recovery by helping businesses share their safety measures and overall response with travelers as they make their plans



How It Works

Leveraging expertise from world health & safety organizations, compiled checklist that hotels or restaurants can use to share safety measures. Businesses that activate the checklist will benefit from:

Listing Page Updates

Once activated, a notification will appear at the top of the page to catch traveler attention. It will link to a new "Keeping you safe during COVID-19" section which includes safety measures and how travelers can contact business directly or ask questions via Q&A feature.

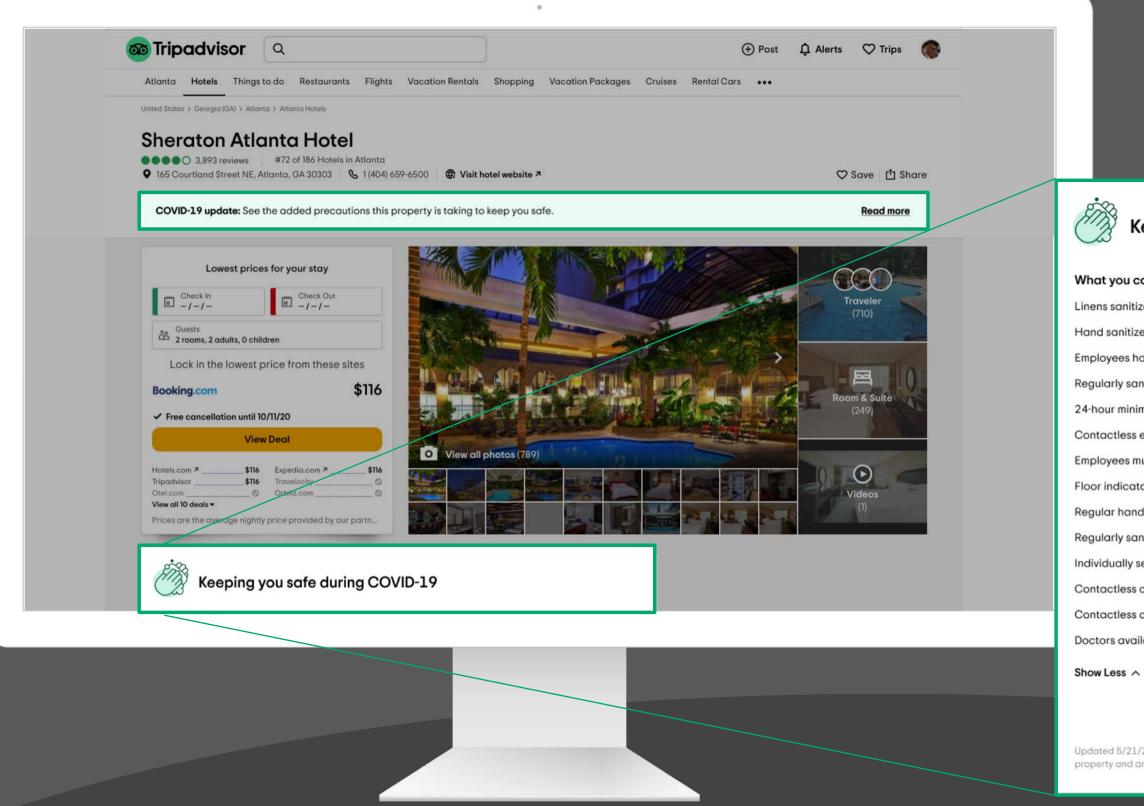
Search Filter

When travelers are searching for accommodations in your area - they'll be able to filter for hotels that have indicated they are taking safety precautions resulting in higher visibility for business to potential, safety-focused guests.



Traveler Reviews

Travelers report that they are most interested in feedback from other guests on the current state of safety at businesses. To help gather this information from recent visitors, questions will be added to review questionnaire to confirm safety experience at each location.



Listing Page Updates

Keeping you safe during COVID-19

What you can expect during your stay

- Linens sanitized between guests
- Hand sanitizer (60%+ alcohol)
- Employees have paid sick time
- Regularly sanitized high-traffic areas
- 24-hour minimum between guests
- Contactless employee temperature checks
- Employees must wear masks
- Floor indicators
- Regular hand washing required
- Regularly sanitized high-traffic areas
- Individually sealed amenities
- Contactless check-in
- Contactless check-out
- Doctors available 24/7

Updated 5/21/20 Safety precautions are provided by the property and are not checked by TripAdvisor for accuracy.

A note from Sheraton Atlanta Hotel

We are working diligently to ensure that our hotel continues to provide essential services in this challenging environment.

We take standards for hygiene and cleanliness very seriously; we are closely monitoring and following the CDC and WHO guidance regarding COVID-19, as well as guidance from local health authorities. Our health and safety measures include everything from handwashing hygiene, to hospital grade cleaning product specifications for guest room and common area cleaning procedures. If a colleague exhibits symptoms of COVID-19, they are instructed not to return to work and instead seek appropriate medical attention. Should a guest exhibit symptoms, our priority is to safely relocate them to a place where they may receive appropriate medical attention.

With the COVID-19 situation rapidly evolving, we recommend that all guests consult local authorities to understand the latest travel restrictions before they commence their travel.

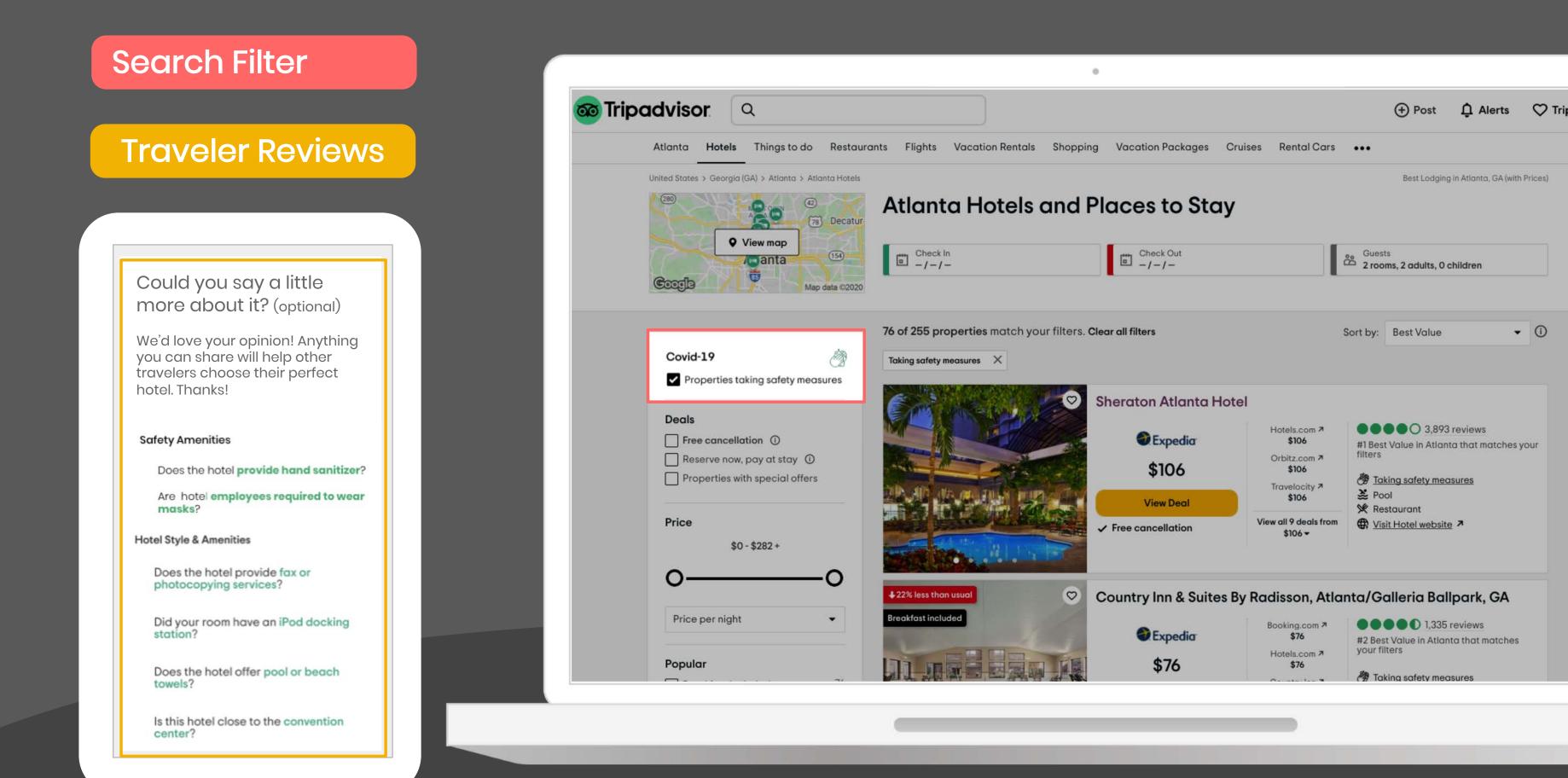
Show Less A

More questions?

- S +1 404-659-6500
- Email hotel

Community

- Ask a question
- Post a review





Hotels Checklist of Safety Measures



- Staff required to regularly wash hands
- Regularly sanitized high-traffic areas
- Hand sanitizer available to guests & staff
- Face masks required for staff in public areas
- Floors marked for social distancing
- All linens sanitized in hightemperature wash
- Face masks required for guests in public areas

Disclaimer: Lists will continue to evolve and may change at any time.



- Paid stay-at-home policy for staff with symptoms
- 24-hour minimum vacancy between guests
- Regular temperature checks for staff
- Contactless check-in
- Contactless check-out
- Doctors available 24/7
- Individually wrapped toiletries

Restaurants Checklist of Safety Measures



- Face masks required for staff in public areas
- Hand sanitizer available to gues staff
- Regular temperature checks for staff
- Single-use or sanitized menus
- Socially distanced dining tables
- Staff required to regularly wash hands
- Tables disinfected between gue
- Face masks required for guests i public areas

Disclaimer: Lists will continue to evolve and may change at any time.



	•	Floors marked for social distancing
sts &	•	Single-use or individually wrapped condiments
~	٠	Contactless payment
	•	Contactless ordering
5	٠	Paid stay-at-home policy for staff with symptoms
	٠	Curbside/storefront pickup
ests	•	Reservations & call-ahead seating only
in		

Best Practices

Select safety measures that apply to your business.

Be sure selections are accurate to properly set guest expectations. Use free-form text box to provide more details.

Include links to more information on your website or blog or third party standards (associations, local certifications, etc.)



3

Update information regularly.

Travelers are very interested in the latest information, so we've added a date stamp to the section. Be sure to add updates as you work to comply with the latest regulations and guidelines.



The Opportunity

Partner with Tripadvisor on this free opportunity to:

Rebuild traveler confidence

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and help them feel comfortable about planning their next trip



Position your business as a safe option to discerning travelers seeking reassurance

Travel Safe Initiative Details



Leverage reach & scale of Tripadvisor to highlight your business practices to travelers searching your destination





A glance at Trovelin The last month

Travel remains a large vertical with over 1B visits to travel sites globally last month

globally

Source: SimilarWeb, May 2020; Global Data

In May 2020, **Tripadvisor** continued to be the #1 travel site



Thomas Vou



Methodology:

- Vendor: Qualtrics
- Countries: U.S., Japan, Australia, Italy, U.K., Singapore
- Study fielded on an ongoing basis beginning 3/20/20

<u>About the vendor:</u>

- Qualtrics is a third party that has multiple panels totalling 50M respondents across 50+ countries
- Third party verification is employed
- All panelists opt in and multiple panels are used to avoid bias
- All the panels are part of ESOMAR, MRS and other internationally recognized quality bodies.

